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भारतसरकार/Government of India
स्वास्थ्य और परिवार कल्याण मंत्रालय/ Ministry of Health and Family Welfare
प्रधानमंत्रीस्वास्थ्यसुरक्षायोजना/PMSSY
अखिल भारतीय आयुर्विज्ञान संस्थान All India Institute of Medical Sciences
मंगलगिरि, आंध्रप्रदेश Mangalagiri, Andhra Pradesh

Date: - 27/08/2022

No.: AIIMS MG/Proc/Lead Project/Biochemistry/2021-22/03

CALL FOR OBJECTION

AIIMS Mangalagiri has a requirement of Trace Element BD Vacutainers (Cat No.368381) for the department of Biochemistry. In this regard comments/objection, if any are invited before declaring the article as proprietary in nature.

In this regard, the proposal submitted by M/s BECKMANN DIAGNOSTICS AND MEDICAL SYSTEMS, VIJAYAWADA IS AUTHORIZED DISTRIBUTOR OF M/S BECKTON DIKINSON INDIA PVT LTD,(BD INDIA) NEW DELHI a wholly owned subsidiary of M/s BECTON DICKSON & COMPANY, 1BECTON DRIVE, FRANKLIN LAKES (A Sole manufacturer/agents) along with Proprietary Article Certificate are attached and duly uploaded on Institute website for open information to submit objections/comments, if any from any manufacturer/supplier before declaring the article of the said equipment/items to be procured as proprietary.

The objections/comments should be sent to the Procurement Section, 2nd floor, Admin & Library Building, Room no. 236, AIIMS Mangalagiri, Guntur, Andhra Pradesh 522503 in a sealed envelope with the above reference on or before 07/09/2022, 15:00 Hrs, failing which it will be presumed that any other manufacture/vendor is having no objections/comments to offer and the case will be decided on merits.


27-08-2022
F I/c (Procurement)

For Director, AIIMS Mangalagiri

Enclosure:

1. PAC of Department
2. PAC of Manufacturer
3. Manufacturer Authorization Letter
4. Authorization letter of the Distributor
5. Technical Specification sheet.

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P-3 FORM

(to be attached with P-2 form for Proprietary items)

AIIMS Mangalagiri

PROPRIETARY ARTICLE CERTIFICATE

It is certified that the items BD vacutainer trace element serum blood collection tube (Cat no: 368381) required in the P-2 form should be purchased from **Becton Dickinson India private Limited (BD India)**. To the best of my knowledge **Becton Dickinson & company** is the sole agent of the sole manufacturer of **BD vacutainer trace element serum blood collection tube (Cat no: 368381)**

Similar items manufactured by other firm(s) shall not be suitable for our purpose for the following reasons: -

This product has the following unique features

1. Suitable for trace element analysis in serum
2. US FDA Approved for trace element analysis in serum

The above features are beneficial for analytic purposes of trace elements. To the best of my knowledge these features are not available in any other product.

Dr. M.A. Bari Siddiqui
20/6/2022

Sign of Indenter
Dr. M.A BARI SIDDIQUI. MD
Assistant Professor
Department of Biochemistry
All India Institute of Medical Sciences
Mangalagiri, Andhra Pradesh.

Recommendation:

Dr. Desai
Signature of Head of Department /Section

Dr. Desai Vidya Sripad, MBBS, MD
Associate Dean (Academic)
Assistant Professor, HOD
Department of Biochemistry
All India Institute of Medical Sciences
Mangalagiri, Andhra Pradesh.

N.B.: The indenter before recording the above certificate should satisfy himself that the article is genuinely of proprietary nature manufactured under patent laws.

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1 Becton Drive
Franklin Lakes, NJ 07417
bd.com

Proprietary Certificate
To whomsoever it may concern

We hereby declare that the below listed products are a registered trademark of Becton, Dickinson and Company. All trademarks mentioned below are proprietary items under international intellectual property rights.

Cat No.	Description
368380	BD Vacutainer Trace Element Serum Plus Blood Collection Tube
368381	BD Vacutainer Trace Element Serum Blood Collection Tube

The above mentioned products are exclusively manufactured by Becton, Dickinson and Company as of this date. We confirm that Becton Dickinson India Private Limited (BD India) is our 100% subsidiary in India and is authorized to market this product as a proprietary item and provide necessary services in terms of product knowledge and training.

Sincerely,

Carole E. Ledford

International Regulatory Affairs Sr. Manager

Date

6th Floor, Signature Towers-B
South City – I, Gurgaon – 122001
Haryana, India

tel: (91-124) 2383566 - 74
fax: (91-124) 2383224/5/6
www.bd.com/INDIA



Date: 22/09/2021

**To,
The Director,
AIIMS,
Mangalagiri.**

Sub: Quotation for BD Vacutainer® range of products

Dear Sir/ Madam,

Greetings!!!!

As discussed with you please find our special price proposal for BD Vacutainer® Range of Special Products.

BD is the world leader in the evacuated blood collection systems with a legacy of over 70 years and present in India for over 17 years. BD Preanalytical systems take pride not only in the gold standard US FDA approved products but also in our vast array of training programs to help the hospital/ laboratory in the pre-analytical phase.

BD is pleased to conduct continuous high end quality Trainings for Laboratory technicians for Pre analytical variables and Blood collection. We have standardized training modules for phlebotomists. These are being used at large number of customer sites throughout India and have been well appreciated. It helps in improving on common errors like Hemolysis, Clotting, Fibrin clot, insufficient sample volume, Mismatch ID in Lab.

These trainings will include theoretical modules on Pre-analytical science, Product training, Safety aspect, Soft skills of Technicians, practical training.
On successful completion of the training and satisfactory performance in tests BD will provide certificates to the participating technicians.

BD will provide adequate combustion data for all products as a proof that it is safe for the environment upon incineration.

We would be pleased to offer any clarifications or further details that you may need on above.

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We will also conduct the routine phlebotomy training along with the High End Value added services like "May I Help You" & ACBI endorsed Training in your organization to support our customers going for the accreditations for the first time etc.

May I Help You is a high end pre-analytical audit support where we observe more than 40 collections, the pre-analytical practice from sample collection to sample preparation and submit a confidential report where we make some recommendations based on our observations and the world wide best practices. You can also opt to bench mark your practices with that being followed in the other hospitals or labs across the world. This audit is done as per the world wide guidelines and will help you when the lab goes in for accreditations.

Thanking you and assuring you of our best services at all times.
We are pleased to offer you a very special pricing for the BD Vacutainer® range of products.

Cat#	Product Details	Pack Size	Special Price per Unit	MRP	TAX
368381	TUBE TRCE PLH 13X100 6.0 UPLBL R/BL EDTA	100/1000	15.18	39.50	12%

Terms and Conditions:

1. The prices mentioned above exclusive of GST. All GST will be charged extra as applicable.
2. The prices are in effect from the date of signing the rate contract.
3. Payment Terms: Within 30 days from the date of invoice.
4. This offer is contingent to AIIMS using BD Vacutainer® products on exclusive basis.
5. All stocks supplied to AIIMS are for exclusive usage/ consumption of AIIMS only.
6. AIIMS will keep these prices confidential and not disclose to any third party or person.

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Haryana, India

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- 7. In case of changes (upward/downward) in USD exchange rate (1\$ = 72Rs.) or in the import duty of more than 10% the prices will be revised with mutual consent.**
- 8. Supply through Authorized Distributer "Beckmann".**

Thanks & Regards

**Lakshman Vadlakonda
Sr Area Sales Manager
BD Pre-analytical Systems
Hyderabad
+91-9949496783**

Becton Dickinson India Pvt. Ltd.
2nd Floor, West Wing Corniche
Al-Latheef No.25, Cunningham
Road Bangalore - 560052
tel :+91-80-45354666
fax :+91-80-41150587

Regd. Office : 204, Tolstoy House,
15, Tolstoy Marg, New Delhi-110001, INDIA
CIN: U74899DL1995PTC064117
bd.com



Date: 25th AUG 2022

TO,
AIIMS
MANGALAGIRI,
ANDHRA PRADESH

Subject: Authorized Letter.

Dear Sir/ Madam,

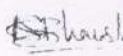

Greetings! From BD.

This is to Confirm that **M/s. BECK MANN DIAGNOSTICS AND MEDICAL SYSTEMS, Vijayawada** is the authorized distributor to **M/s. AIIMS, Mangalagiri** for Supply **BD PAS** range of products to your Institution, this authorization. Its valid up to **30th Sep 2023**.

Kindly place all **BD PAS** orders to **M/s. BECK MANN DIAGNOSTICS AND MEDICAL SYSTEMS, Vijayawada**.

Thanking you

Yours Sincerely

For Becton Dickinson India Pvt Ltd
Nitin Bhosle
Branch Manager – PAS

BD Vacutainers

S.No	Description of Item	Quantity
1.	Trace element BD Vacutainers (Cat No. 368381)	1000 No.